Manzanita Product Comparisons (2 of 2)

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Revised:        7/2/86
Security:       Everyone
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Manzanita Software Systems markets business accounting products for the Apple
IIe and IIc. The following chart compares specifcations of The Business
Accountant and BusinessWorks. This is part 2 of two parts.

	The Business Accountant	BusinessWorks
Accounts Receivable System		
Maximum number of customers:		
removable media disk	500	1,000*
hard disk	5,840**	10,000*
Maximum number of transactions:		
removable media disk	2,320*	***
hard disk	20,800**	***
Maximum number of sales reps	n/a	16
# of customer notes	9	9
# of dunning notes	3	3
# of payment terms	9	9
# of sales accounts	8	16
# of sales tax jurisdictions	1	3
# of line items per invoice	16	40
Maximum invoice amount	$999,999.99	$80,000.00
# of characters in customer ID	8	8
# of digits in invoice number	5	5
Credit and open invoice inquiry	yes	yes
Includes contact names	no	yes
Prints invoices, debit, credit memos	yes	yes
Invoices directly from inventory	no	yes
Returns product to inventory	no	yes
Recurring receivables invoices	no	yes
Handles open credits	yes	yes
Calculates finance charges	yes	yes
Maintains customers' high balances	no	yes

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Open item & balance forward statements    yes                    yes
Sorts all reports by sales rep            no                     yes


Inventory Control System

Maximum number of parts:
  removable media disk                    1,000*                 1,000*
  hard disk                               10,000**               10,000*
Maximum number of transactions:
  removable media disk                    4,000                  ***
  hard disk                               38,400**               ***
# of product groups                       99                     99
# of bins/locations                       n/a                    99
# of costing methods (LIFO,FIFO,          4                      4
  standard, weighted average)
# of price levels                         1                      3
# of cost of goods sold accounts          8                      16
Maximum on-hand quantity of any part      999,999                999,999.99
Maximum amount of purchase order          $999,999.99            $999,999.99
Global prices changes                     no                     yes
Fractional quantities                     no                     yes
Prints purchase orders                    yes                    yes
Retains purchase order detail             no                     yes
Allows receipts & cancellations of p.o.'s no                     yes
Calculates inventory turnover             no                     yes
Handles return of merchandise to
  inventory                               no                     yes
Maintains YTD sales and costs of
  goods sold                              no                     yes
Handles physical inventory                yes                    yes


Payroll System

Maximum number of employees:
  removable media disk                    200*                   500*
  hard disk                               300*                   1,000*
Deductions                                12                     25
  with company contribution               no                     yes
Commissions                               12                     25
Overtime rates                            3                      3
Standard rates                            50                     100
Job codes                                 100                    200
# of pay types                            4                      5
# of pay periods                          4                      4
Maximum individual annual earnings        $999,999.99            $999,999.99
Tax tables for 50 states, DC, federal     yes                    yes
Multiple earnings categories              yes                    yes
Compensation time                         no                     yes
Shift differentials                       no                     yes
Departmental posting                      no                     yes
Checks and handchecks                     yes                    yes
Retain check detail for quarter           no                     yes
Void most recent checks                   yes                    yes
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Void any check   no   yes

Labels Plus

# of names in mailing list:
  removable media disk   1,000   1,000*
  hard disk   8,000**   10,000*
Number of selection keys   8   8
# of label definitions   1   4
Maximum number of labels across   4   4
# of characters in ID   8   8
Minimum label width, in characters   24   24
Maximum label width, in characters   72   72
Minimum label height, in lines   4   4
Maximum label height, in lines   24   24
Name and address lists   yes   yes
Telephone lists   yes   yes
Mailing labels (roll or single sheet)   yes   yes
Merge vendors, customers & employees   yes   yes

*The actual maximum numbers may be less than those listed, depending on the
number of accounting modules you use, and/or the number of accounts, vendors,
parts or customers on the system. These numbers should be used as general
guidelines. Refer to the sizing worksheets for more specific information.

**These figures reflect using a DOS 3.3 hard disk with a maximum of eight data
sets.

***LImited only by disk space.

NOTE: Apple Computer, Inc. is not responsible for the contents of this
      article.

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